

Microsoft Dynamics NAV

Microsoft Dynamics NAV 2013 on Windows Azure
Fact Sheet

Hosting Microsoft Dynamics NAV 2013 on Windows Azure

It's here! Now you can offer the value of Microsoft Dynamics NAV 2013 to customers and prospects looking for cloud, or a mix of cloud and on-premise technologies to power their business and maximize their success.

Unlimited Possibilities

Windows Azure is Microsoft's platform for delivering the full Microsoft stack in the cloud. It's an open and flexible cloud platform that enables you to quickly build, deploy and manage applications, such as Microsoft Dynamics NAV 2013, across a global network of Microsoft-managed datacenters. With Windows Azure Infrastructure Services, you can access scalable, on-demand infrastructure using Virtual Machines and Virtual Networks. Build applications using any language, tool or framework, and integrate your public cloud applications with your existing IT environment.

A New Opportunity to Grow Your Business

More and more SMBs (small and mid-sized businesses) are recognizing the cost and capabilities benefits of public cloud-based applications and services, and the market is expected to grow significantly in the coming years. With our new through-partner hosting model, the Windows Azure platform and Microsoft Dynamics NAV 2013, you will be able to bring best practices and capabilities found only in the strongest on-premises IT environments to all of your cloud customers – and help them maximize their success while growing your business.

You're in Charge

Microsoft Dynamics NAV partners will deploy, maintain, bill and own the end customer on Windows Azure. You can set up and run your own service or contract with a third party cloud services company. Either way, you can develop and nurture your customer relationship with your customer throughout the lifespan of the customer and service that you're offering.

Key Benefits for You:

Reach more cloud customers with a complete Microsoft stack

Now you can offer cloud customers looking for a reliable platform the benefits of the full Microsoft stack in a rock-solid cloud solution. Windows Azure is built, run and managed by Microsoft – and trusted by thousands of companies around the world.

Boost your volume business

Get your customers up and running quickly in the cloud. With Microsoft Dynamics NAV 2013 on Windows Azure you'll be working in a familiar VMS environment. Installation is straightforward. Accelerate your deployments – there's no need to procure and install hardware locally or rewrite your solutions to deploy to the cloud*.

Give your customers what they need

Microsoft Dynamics NAV 2013 on Windows Azure provides greater licensing flexibility by allowing you to match the license to your customer's needs rather than the deployment model. This means your customer can choose on-premise licensing and later deploy to the cloud. Whatever the option, Windows Azure is not tied to an SPLA or subscription license.

*Performance may vary.

Key Benefits for Your Customers:

Microsoft Dynamics NAV 2013 on Windows Azure brings together your outstanding experience with ERP and the value of Microsoft Dynamics NAV (easy to use and quick to implement) with the flexibility and reliability of Windows Azure. Your customers will experience:

- The complete Microsoft stack in a rock-solid cloud infrastructure
- Deployment flexibility grounded in seamless, secure connections
- ERP access from anywhere and from any device and with the choice of a desktop client, web client or SharePoint client
- Portability between environments and for hybrid hosted and on premise configurations

How Much to Charge?

ERP cloud offerings are typically priced on a per user/per month basis. We suggest Dynamics partners size their solution to estimate the size of instance the typical customer will need, predict transactional volume

and database size requirements and use the calculator to estimate the cost for a certain size of customer. For more information see the Windows Azure pricing calculator.

Support

Windows Azure subscriptions include basic support. Additional plans are also available through Windows Azure on a subscription basis. Partners will contact Windows Azure directly for incidents tied to the Windows Azure service. Partners in MPN can use their MPN benefits for Windows Azure support.

Get Started Today!

The cloud is here and the time is now! Learn more about how your business can benefit from hosting Microsoft Dynamics NAV 2013 on Windows Azure. Visit PartnerSource and check out the tools and resources you need to offer your Microsoft Dynamics NAV cloud customers the benefits of a rock-solid cloud platform from Microsoft.

Tools and Resources

[Get Ready for Microsoft Dynamics NAV 2013 on Windows Azure](#)

[Deploying Microsoft Dynamics NAV on Windows Azure](#)

Requirements

Microsoft Dynamics NAV 2013 Feature Pack 1

About Microsoft Dynamics

Microsoft Dynamics is a line of integrated, adaptable business management solutions that enables you and your people to make business decisions with greater confidence. Microsoft Dynamics works like and with familiar Microsoft software, automating and streamlining financial, customer relationship and supply chain processes in a way that helps you drive business success.

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